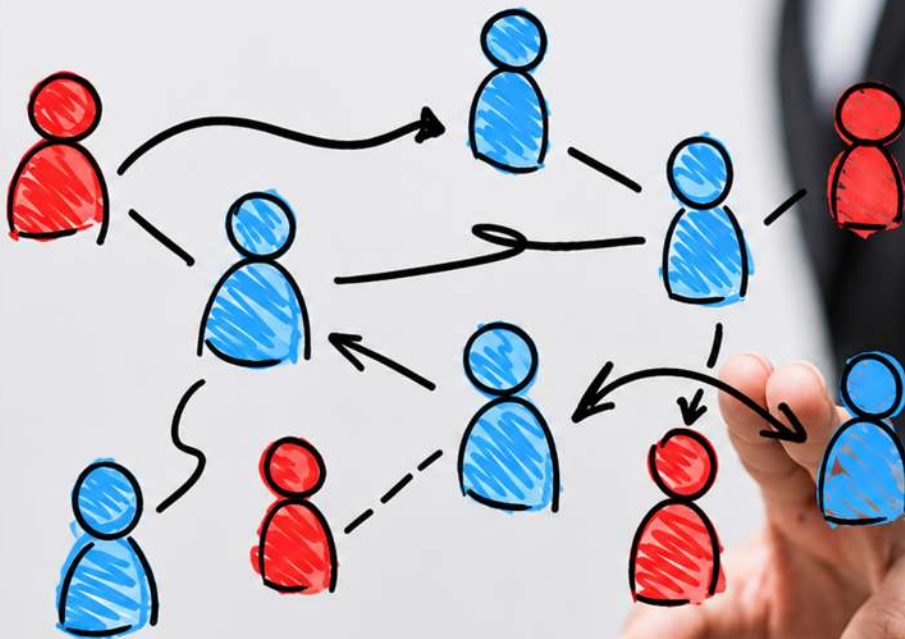




REVERSE BUYER SELLER MEET

16 -17 JUNE 2026

Chhatrapati Sambhajinagar,(formerly known as Aurangabad)



EETPCINDIA
ENGINEERING THE FUTURE

A Report



REVERSE BUYER SELLER MEET

Chhatrapati Sambhajinagar (formerly Aurangabad)
10- 12 June 2026

A Report



CONTENTS





Preamble:

Maharashtra has one of India's most robust MSME ecosystems, with strong capabilities across manufacturing, engineering, textiles, food processing, pharmaceuticals, and emerging technology sectors.

Maharashtra State is a major Engineering hub manufacturing and exporting state of the art Engineering products. The major cluster of Engineering manufacturing in the state are Pune, Mumbai, Thane, Chh Sambhaji nagar, Nashik and Kolhapur.

Maharashtra state stands first in Engineering exports of the Country contributing US\$ 25 billion which is 22% of India's total Engineering exports of US\$ 122 Billion and more than 50% of the exports come from the MSME sector

Despite this depth and diversity, a large proportion of MSMEs remain disconnected from global markets due to limited exposure to international buyers, lack of market intelligence, compliance and certification challenges, and high costs associated with overseas outreach. Bridging this gap through structured global linkages and buyer access platforms is critical to unlocking Maharashtra's full export potential. Further it is to be noted here that the MSMEs at tier 2 and tier 3 towns still has lesser exposure and opportunities as compared with their counterparts in tier 1 cities.

It is therefore aptly decided by the MSSIDC to organize the RBSM under RAMP in a tier 2 town of Chh Sambhaji nagar(formerly known as Aurangabad)

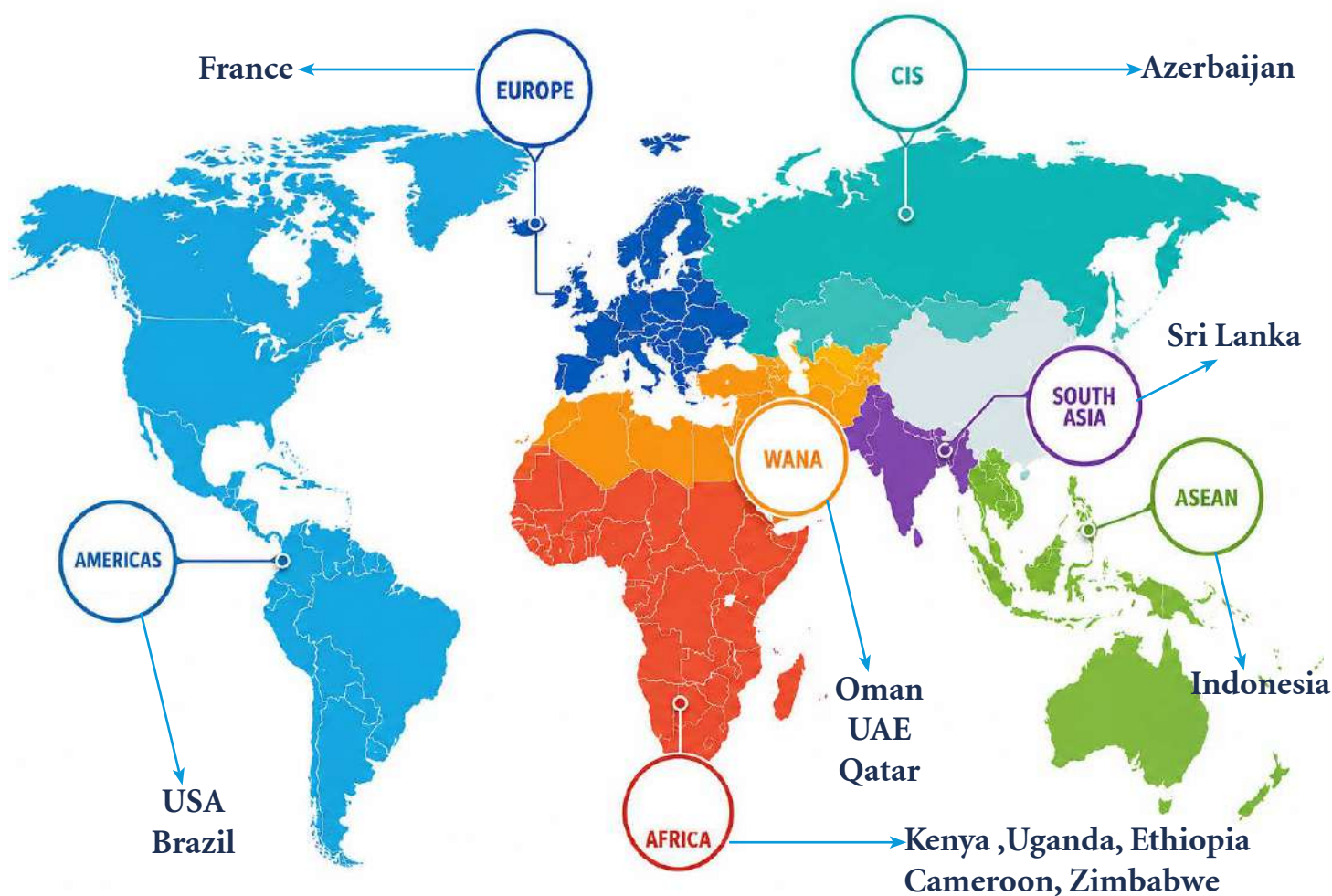




List of Countries where the International Buyers were invited

Country Name	No. of Buyers	Country Name	No. of Buyers
Azerbaijan	1	Brazil	2
Cameroon	1	Ethiopia	1
France	1	Indonesia	1
Kenya	5	Morocco	2
Oman	4	Qatar	1
Sri Lanka	3	Uganda	1
United Arab Emirates	2	United state of America	1
Zimbabwe	1		

Region-wise Classification of International Buyers

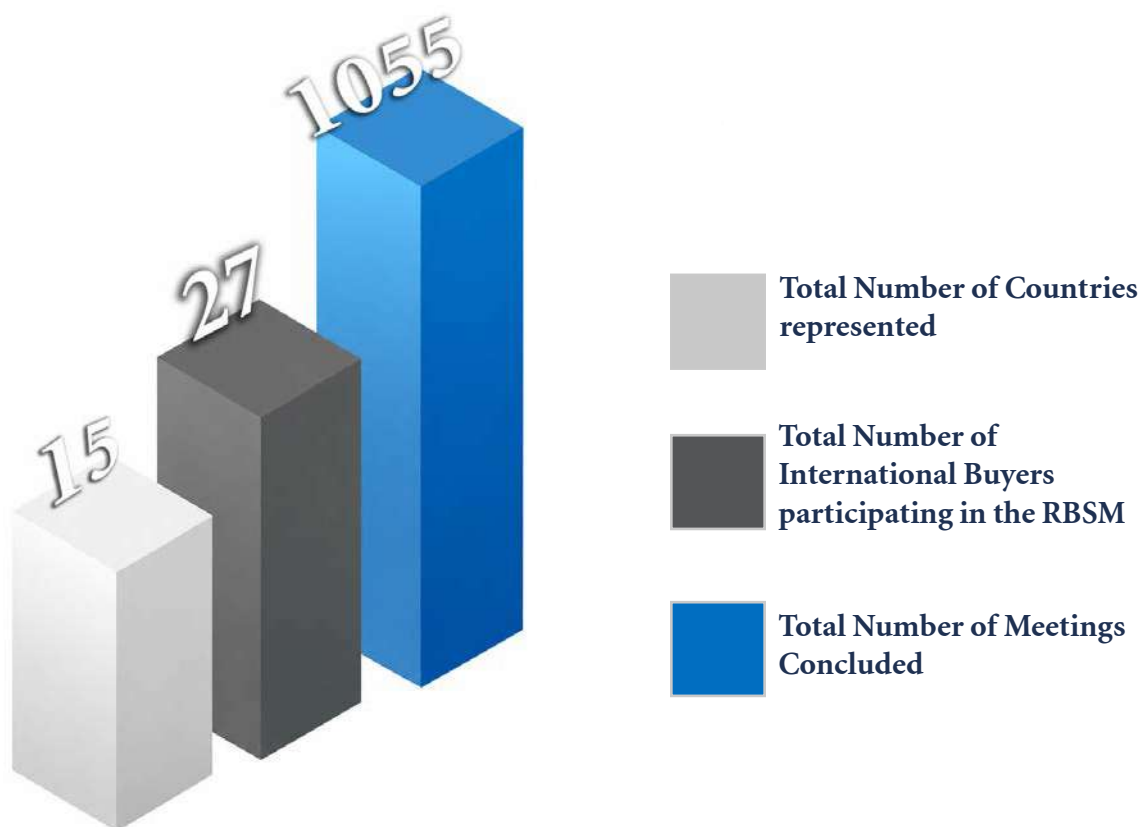




Analysis & Classification of International Buyers

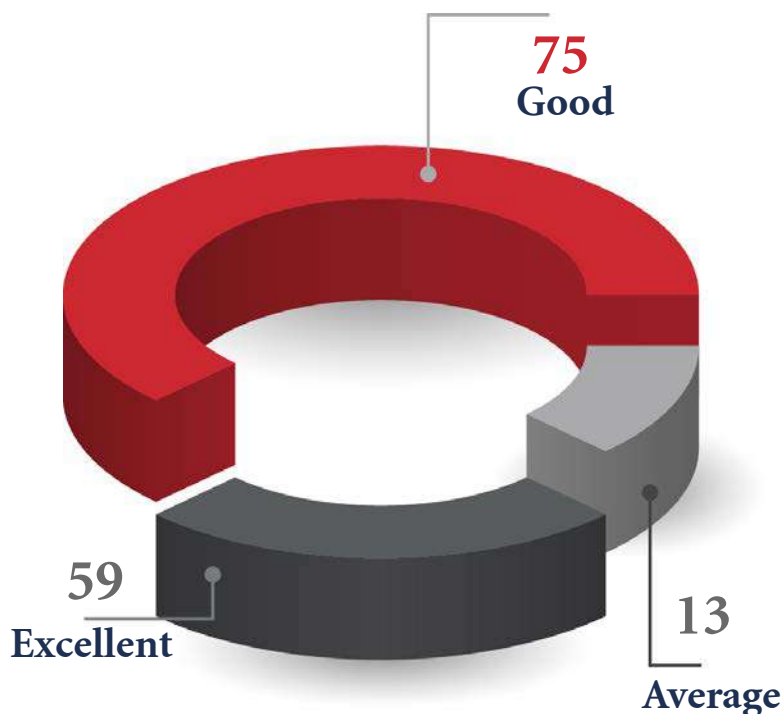
Products	No of buyers	Products	No of Buyers
Machine Tools/Cutting Tools/Welding	14	Iron and Steel products	7
Electricals	15	Auto parts	4
Fabrication-Heavy and light	3	Agri and Food machinery	4
Building Construction	3	Bearings, Gearboxes	6
Pumps, Valves, Pipes fittings	12	Boilers, HVAC, Gaskets	5
Industrial Machinery	4	House ware and Kitchen ware	5
Casting, Forging and Precision engineering	4	Fasteners, bolts,	5

Feedback Analysis of International Buyers





Feedback Analysis of International Buyers



Feedbacks and Suggestions

Important Parameters Analysed while shortlisting a Buyer

- ✓ Entity Registration related underlying documents of the respective countries.
- ✓ OFAC Sanction list.
- ✓ Documentary evidence of Previous Imports.
- ✓ Other due diligence.
- ✓ Export Import Statistics and HS Code matching
- ✓ Potential of the Industrial Clusters targeted
- ✓ Screening of application form
- ✓ Websites check

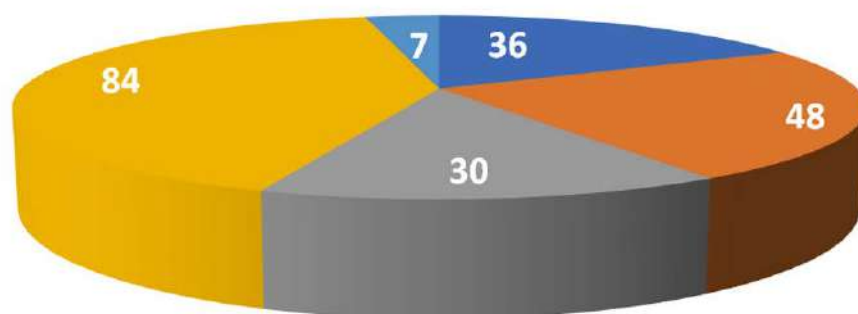


Analysis & Classification of Maharashtra MSMEs'

Particulars	
Total Number of Valid MSME's registered from Maharashtra State	
Pre-registered	154
Spot registrations	67
Total	221

Region-wise Classification (excluding few spot registrations)

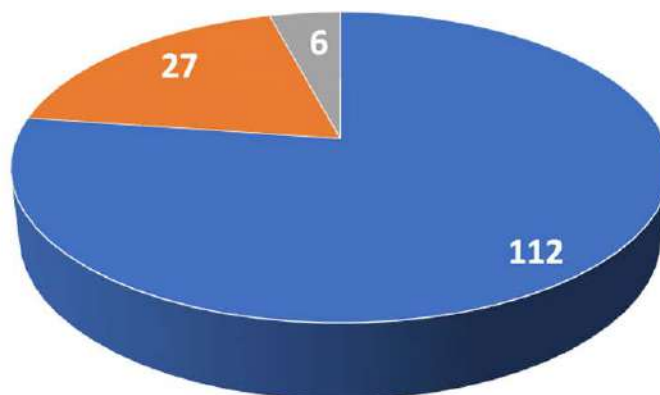
Total Number of Valid MSME's from Maharashtra State : 221



Konkan Region Western Maharashtra Khandesh Region Marathwada Region Vidarbha Region

Enterprise Type Classification(excluding spot registrations)

Total Number of MSME's from Maharashtra State participated : 221

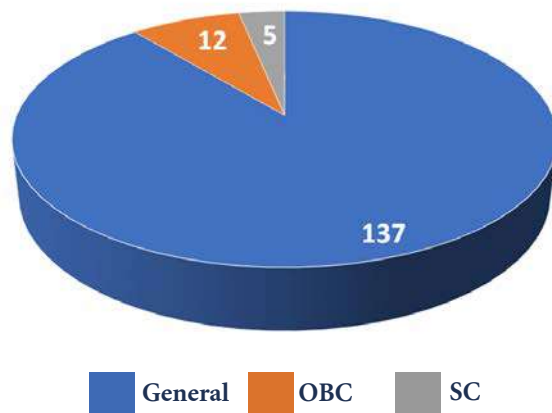


Micro Small Medium



Social Background Classification(excluding spot registrations)

Total Number of Valid MSME's from Maharashtra State : 221



Activity-wise Classification(excluding spot registrations)

Total Number of MSME's from Maharashtra State : 221





Promotional Measures undertaken for Indian MSMEs'

On Ground Roadshows

In order to generate participation from MSME's of Maharashtra and creating awareness of the RBSM at Chh. Sambhajinagar, promotional roadshows were organized at Nashik, Chh. Sambhajinagar. An online Workshop was also conducted. During these roadshows expert speakers from DGFT, Exim Bank, ECGC Ltd, Sidbi Bank, District Industries Centre (DIC), Shipping service provider, MSSIDC and EEPC India addressed the gathering. Around 100+MSMEs attended the workshops.

The themes of the roadshows were Session on “Geeting ready for exports and skills of interacting & dealing with International Buyer”

Pre-RBSM Workshop & Business Opportunities for Exports to MSMEs (Workshop under RAMP)

— 23rd April 2026, AIMA Conference Hall, Nashik, Maharashtra

Agenda

Time	Programme
10:00 AM – 10:30 AM	Registration & Networking Tea
10:30 AM – 10:40 AM	Introductory Remarks & Context Setting by Mr. Rajendra Pansare, President, AIMA, Nashik
10:40 AM – 10:50 AM	Role of MSSIDC /RAMP by Mr. Nikhil Choudhari, Consultant, KPMG.
10:50 AM – 11:10 AM	Address by Mr. Prashant Patil, Manager, DIC, Nashik
11:10 AM – 11:30 AM	Session 1: Export Incentives & Schemes by Jt. DGFT, Pune
11:30 AM – 12:00 PM	Session 2: Export Finance by Ms. Chitra Raste, Regional Head, EXIM Bank
12:00 PM – 12:30 PM	Session 3: Export Insurance & Risk Coverage by Mr. Anil Ingle, Manager, ECGC Ltd.
12:30 PM – 01:00 PM	Session 4: International Market Entry Strategies & Export Readiness for MSMEs & Pitching Techniques for Global Buyers by Mr. C H Nadiger, Regional Director, EEPC India
01:00 PM – 01:45 PM	Lunch & Networking





01:45 PM – 02:20 PM	Session 5: Documentation in Logistics, by Mr. C. S. Singh, Director, Himi Shipping Service Pvt. Ltd.
02:20 PM – 02:55 PM	Session 6: Packaging & Quality Certifications, by Mr. C H Nadiger, Regional Director, EEPC India
02:55 PM – 03:30 PM	Session 7: Branding for Small Business & Experience Sharing by Mr. Dnyaneshwar Gopale, Chairman, AIMA, Nashik
03:30 PM onwards	Closing Remarks & Next Steps



Facilitation Desks (Open Throughout the Day)

- Logistics • Finance & Banking • Export Documentation & Compliance • Packaging, Standards & Quality
- IP & Branding • State Government Schemes & Incentives

Pre-RBSM Workshop & Business Opportunities for Exports to MSMEs (Workshop under RAMP)

14 May 2026, CMIA Conference Hall, Chh. Sambhajinagar, Maharashtra





Agenda

Time	Programme
10:00 AM – 10:30 AM	Registration & Networking Tea
10:30 AM – 10:40 AM	Introductory Remarks & Context Setting by Mr. Utsav Machhar, President, CMIA, Chh. Sambhajinagar
10:40 AM – 10:50 AM	Role of MSSIDC /RAMP by Mr. Nikhil Choudhari, Consultant, KPMG.
10:50 AM – 11:10 AM	Address by Ms. Karuna Kharat, General Manager, DIC, Chh. Sambhajinagar
11:10 AM – 11:30 AM	Session 1: Export Incentives & Schemes by Mr. Vishwajeet Chimankar Deputy DGFT, DGFT Mumbai
11:30 AM – 12:00 PM	Session 2: Export Finance by Mr. Arun Khalkho, Assistant General Manager, SIDBI Bank
12:00 PM – 12:30 PM	Session 3: Export Insurance & Risk Coverage by Mr. Pranav Kumar Chinchole, Executive officer, ECGC Ltd.
12:30 PM – 01:00 PM	Session 4: International Market Entry Strategies & Export Readiness for MSMEs & Pitching Techniques for Global Buyers by Mr. Mukesh Samtani, Deputy Director, EEPC India
01:00 PM – 01:45 PM	Lunch & Networking
01:45 PM – 02:20 PM	Session 5: Exports Through E-Commerce & Documentation, by Mr. Hemendra Mhatre, Zonal Mobilization Manager, Ideas to Impact Foundation, (Implementing Partner of Walmart Vriddhi)
02:20 PM – 03:00 PM	Session 6: Branding for Small Business, Packaging in Engg. Products & Experience Sharing by Mr. Rushikesh Jaju, Deputy Panel Convenor, EEPC India Chh. Sambhajinagar
03:00 PM onwards	Closing Remarks & Next Steps

Facilitation Desks (Open Throughout the Day)

- Logistics • Finance & Banking • Export Documentation & Compliance • Packaging, Standards & Quality
- State Government Schemes & Incentives

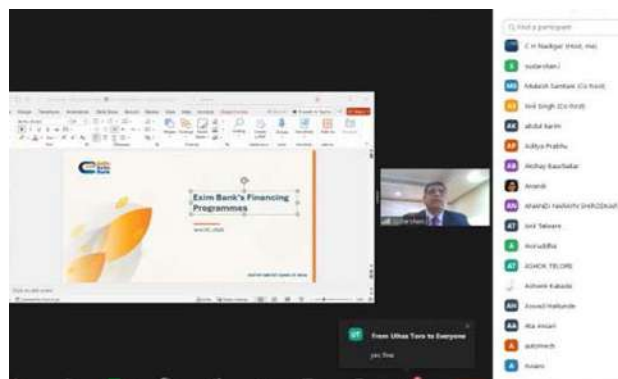
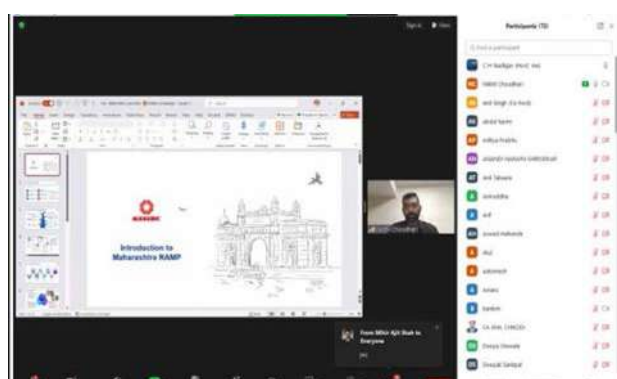
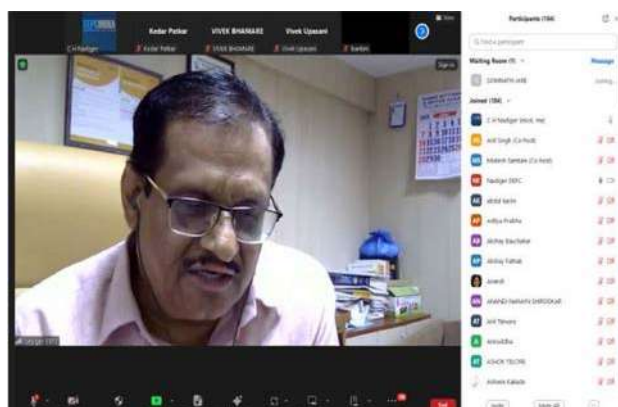




Webinar on Pre-RBSM Workshop & Business Opportunities for Export to MSMEs

5th June 2026, 10.30 am to 1.30 pm | Online (Zoom Meeting)

Time	Programme
10:30 AM – 10:45 AM	Opening Remarks by MSSIDC
10:45 AM – 11:15 AM	Export finance by Mr. Sudarshan Ingale, Assistant General Manager, Exim Bank
11:15 AM – 11:45 AM	Export Insurance & Risk Coverage by Ms. Shalini Mishra, Manager, ECGC Ltd.
11:45 AM – 12:00 PM	Role of MSSIDC /RAMP by Mr. Nikhil Choudhari, Consultant, KPMG
12:00 PM – 01:00 PM	Export Documentation, Logistics, Costing & Pricing by Mr. Mihir Shah, Faculty
01:00 PM – 01:30 PM	How to deal with foreign Buyers & International Market Entry Strategies & Export Readiness for MSMEs & Pitching Techniques for Global Buyers by Mr. C H Nadiger, Regional Director, EEPC India
1.30 PM	Closing Remarks by EEPC India



Promotional Measures

- 1) Email Campaign to 10000+ EEPC Members/non-members.
- 2) Email Campaign to list of participants of EEPC events, Seminar, Training Program, Workshop & Webinar in the last 12 months.
- 3) WhatsApp Promotions through Existing groups.
- 4) Invitation emails to Local Chamber of Commerce and Association for circulation
- 5) Invitation to MSME registered at MSME –DFO, Mumbai





Registration







Inauguration of the RBSM 2026



Shri Vikas Pansare, IAS, Managing Director, MSSIDC, lighting the ceremonial lamp to Inauguration of the RBSM 2026



Shri Vikas Pansare, IAS, Managing Director, MSSIDC, Addressing the gathering at the RBSM.



Shri C H Nadiger, Regional Director (WR), EEPC India addressing the gathering at the RBSM



Shri Vilas Pansare, IAS, MD, MSSIDC welcomed the delegates by honoring them with the Himroo Shawls .



















Inauguration of Reverse buyer seller meets 2026 An EEPIC INDIA -MSSIDC Joint activity. On the dais Shri C H Nadiger, Regional Director (WR), EEPIC India; Shri Prithish Chatterjee, Chapter Convenor (Chhatrapati Sambhajinagar), Shri Vikas Pansare, IAS, Managing Director, MSSIDC; Shri Rajat Sharma Deputy Director, EEPIC India; Smt. Manjari Potluri, KPMG; Shri Mukesh Samtani, Deputy Director, EEPIC India; Shri Vishwajeet Chimankar, Deputy DGFT, Mumbai; Shri Akshay Pathak, Company Secretary, MSSIDC; Shri Anil Singh Rawat, EEPIC India, Shri Nikhil Choudhry, KPMG.





A cultural event depicting rich heritage of Maharashtra state was organized on the evening of 16th June 2026 followed by a Gala Dinner











Buyers Pitch Presentation:

- To help the Indian Exporters understand the requirements of each buyer before a 1-1 Meeting.
- The International Buyers were allotted Pitch slots of 5 minutes each, where They presented their market opportunities, company profile, business requirements, and specific needs such as certifications or licenses for export to their country.

B2B meetings started post lunch on 16 June 2026. B2B had about 446 meetings between international buyers and the Maharashtra Buyers.











ASSIDC
REVERSE BUYER
SELLER MEET 2026
16-17 JUNE, 2026
Chhatrapati Sambhaji Maharaj, Mumbai
EPCINDIA
ASSIDC



LIST OF OVERSEAS BUYERS

№	№ заявки	Наименование товара	Вид товара	Наименование поставщика
1	0000001	ПО ПРОГРАММНОЕ КОМПЬЮТЕРНОЕ	ПО	ООО "СЭТ-ИТЕК"
2	0000002	КАБЕЛЬ КОМПЬЮТЕРНЫЙ (СВЕТОВОДНЫЙ КАБЕЛЬ)	КАБЕЛЬ	ООО "СЭТ-ИТЕК"
3	0000003	ОБЪЕКТЫ КОМПЬЮТЕРНОГО ПОДКЛЮЧЕНИЯ	УСЛУГИ	ООО "СЭТ-ИТЕК"
4	0000004	ОБЪЕКТЫ КОМПЬЮТЕРНОГО ПОДКЛЮЧЕНИЯ	УСЛУГИ	ООО "СЭТ-ИТЕК"
5	0000005	ОБЪЕКТЫ КОМПЬЮТЕРНОГО ПОДКЛЮЧЕНИЯ	УСЛУГИ	ООО "СЭТ-ИТЕК"
6	0000006	ОБЪЕКТЫ КОМПЬЮТЕРНОГО ПОДКЛЮЧЕНИЯ	УСЛУГИ	ООО "СЭТ-ИТЕК"
7	0000007	ОБЪЕКТЫ КОМПЬЮТЕРНОГО ПОДКЛЮЧЕНИЯ	УСЛУГИ	ООО "СЭТ-ИТЕК"
8	0000008	ОБЪЕКТЫ КОМПЬЮТЕРНОГО ПОДКЛЮЧЕНИЯ	УСЛУГИ	ООО "СЭТ-ИТЕК"
9	0000009	ОБЪЕКТЫ КОМПЬЮТЕРНОГО ПОДКЛЮЧЕНИЯ	УСЛУГИ	ООО "СЭТ-ИТЕК"
10	0000010	ОБЪЕКТЫ КОМПЬЮТЕРНОГО ПОДКЛЮЧЕНИЯ	УСЛУГИ	ООО "СЭТ-ИТЕК"

Chicago, Illinois
JUNE, 2026

LIST OF OVERSEAS BUYERS



REVERSE BUYER
SELLER MEET 2026

15-17 JUNE, 2026

Mumbai, Maharashtra





Theme of B2B Meetings:



In total 1065 B2B meetings held between 17 international buyers and 221 MSME sellers of Maharashtra State during the 2 days RBSM





Valedictory Ceremony

A brief valedictory ceremony was conducted at the conclusion of the event, wherein few overseas buyers and MSME sellers shared their experience.





On the day of arrival at Chh Sambhaji Nagar on 15 June 2026, the overseas buyers visited MASSIA, an Industry Association and also had a glimpse of their products gallery.

Overall impact of the RBSM:

- Direct Access to International Market
- Enhanced networking opportunities
- Platform to highlight innovations
- Access to High-Quality Buyer Access
- Lower Cost for MSMEs in reaching Export Market
- Higher Conversion Potential
- Real Time Product and Technology evaluation for MSMEs
- Export Capability Assessment for sellers
- Understanding Market Intelligence & Buyers Insights



Value Added Services/ Activities during the RBSM

Exhibition







Products Showcased in the Exhibition Area:

Name of Artisan/MSME Facilitators for Chh. Sambhaji Nagar RBSM		
Sr. No	Name of Participants	Type of Products
1	Marhati Paithani Center, MSSIDC, Paithan	Paithani Sarees
2	Mahlsa Paithani Products, Thane	Paithani Products
3	Rakesh M. Dalkari, Paithan	Paithani Sarees
4	Nituz Creation, Chh. Sambhajinagar	Handicrafts
5	Santosh Rama Salave, Chh. Sambhajinagar	Art Metal Ware
6	Payal Santaram Pawar, Chh. Sambhajinagar	Embossing
7	Taleb Kabir Fahim, Chh. Sambhajinagar	Banjara Embroidery Work
8	Sundarlal Kumawat, Chh. Sambhajinagar	Paithani Sarees
9	Mohmad Illaes Sheikh, Chh. Sambhajinagar	Warli Painting
10	Mahesh Kadam, Murtikar	Murtikar
11	Unilight Insurance Broker Pvt Ltd	Insurance Broker
12	Trade Router	Trading and Consulting Firm
13	Directorate General of Foreign Trade	Foreign Trade Policy
14	ECGC LTD.	Export Insurance
15	EXIM BANK	Banking fiancé
16	HIMI SHIPPING SERVICES PVT. LTD.	Logistics / Shipping Company





MoU signed during the RBSM (Between Buyers and Sellers)



Sr. No.	Buyers Company Name & Country	Seller Company Name & City	Deal Amount
1	Fm Coupling, Brazil	Parth Tooling Pvt. Ltd. Chh. Sambhajingar	\$10,000
2	Ruphindo Business & Services, Cameroon	Ganesh Press N Coat Ind. Pvt. Ltd., Chh. Sambhajinagar	\$20,000
3	Costa Construction Services, Uganda	Evantlis Engineering, Thane	\$1,50,000
4	Eltech Energy Kenya Ltd. , Kenya	Shree Ganesh Press N Coat Ind. Pvt. Ltd.	\$15,000
5	Takunda Engineering and Project Management (TEPM), Zimbabwe	Tulex Industrial Tools (P) Ltd., Dombivali	\$2,00,000
6	Midfield Energy Equipment, UAE	Ross Boilers, Pune	\$60,000
7	Ultimate Techno Contractors Ltd., Kenya	Evantlis Engineering, Thane	\$30,000
8	A Built Africa Ltd., Kenya	Aim Industrial Products, Pune	\$10,000
9	Afri Investment PLC, Ethiopia	Rishabh Industries, Mumbai	\$15,000
10	Takunda Engineering and Project Management (TEPM), Zimbabwe	Skyline Distributors, Chh. Sambhajinagar	\$50,000
11	PT Bhuwal Berkah Indonesia, Indonesia	Atomic Gauges, Chh. Sambhajinagar	\$10,000
12	Mida Energy Ltd., Kenya	Laxminarayan Surface Coating Technologies Pvt. Ltd., Ahilyanagar	\$5000
13	Masar Petroleum Saoc, Oman	Chambyal Global Pvt. Ltd., Mumbai	\$10,000
14	Ultimate Techno Contractors Ltd., Kenya	Sydlex Electronics Pvt. Ltd., Chh. Sambhajinagar	\$8000
15	MIDA Energy Ltd., Kenya	Sawalram Enterprises, Nashik	\$ 15,000
16	Afri Investment PLC, Ethiopia	Pragati Agrotech, Nashik	\$10,000
17	Coast Construction Services, Uganda	K-Force Manufacturing Solutions Pvt. Ltd., Pune	\$7000
18	Rophindo Business and Services, Cameroon	Rishabh Industries, Mumbai	\$20,000
		Total	\$6,45,000



Printing and Publicity



International Buyers Directory



Badge & Lanyard



Social Media Promotions



Pre RBSM Workshop and Business opportunities for Exports to MSMEs

Thursday, 23rd April 2026 | 10:30 AM
AIMA Hall, Nashik



SCAN HERE TO REGISTER



Supporting Association


Key Topics to be Covered:

- Registration Process for Buyer-Seller Meet
- Understanding Buyer Requirements
- Interacting with International Buyers
- Negotiation Techniques and cultural sensitivities
- Product presentation and expectation management
- Export Costing & Pricing

Additional areas: Government schemes & Incentives (State & Central), Export Documentation, Export Finance, Risk Management, Cross border transaction.

For further details please feel free to contact:
Mr. Mukesh Santani, msantani@eepicindia.net, +91-9820752827
Mr. Anil Singh Rawat, arawat@eepicindia.net, +91-9820886788



PRE-RBSM Workshop & Business opportunities for Exports to MSMEs

14th May 2026 | 10:00 am onwards
CMIA Conference Hall,
Chhatrapati Sambhajnagar
Aurangabad, Maharashtra



Key Topics to be Covered:

- Registration Process for Buyer-Seller Meet
- Understanding Buyer Requirements
- Interacting with International Buyers
- Negotiation Techniques and cultural sensitivities
- Product presentation and expectation management
- Export Costing & Pricing

Additional areas: Government schemes & Incentives (State & Central), Export Documentation, Export Finance, Risk Management, Cross border transaction.

Supporting Association


SCAN HERE TO REGISTER



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Mr. Anil Singh Rawat, arawat@eepicindia.net, +91-9820886788



Webinar on Pre-RBSM Workshop & Business Opportunities for Export to MSMEs

Friday, 05th June 2026 | 10:30 AM to 01:30 PM | Platform - Zoom



Discussion to include:

- Negotiation Techniques and cultural sensitivities
- Product presentation and expectation management
- Export Costing & Pricing

Additional areas: Government schemes & Incentives (State & Central), Export Documentation, Export Finance, Risk Management, Cross border transaction.

Target Audience: Maharashtra-based MSME Units

Speakers from: The Ministry of MSME, DIC, MSMD, Exim Bank, ECSC Ltd.

RSVP:
Mr. Mukesh Santani, msantani@eepicindia.net, +91-9820752827
Mr. Anil Singh Rawat, arawat@eepicindia.net, +91-9820886788

SCAN HERE TO REGISTER





Reverse Buyer Seller Meet (RBSM) with Foreign Buyers

16th & 17th June 2026 | 10:30 AM to 5:30 PM
Chhatrapati Sambhajnagar (Aurangabad), Maharashtra

Around 25 foreign buyers from Latin America, Africa, Europe, and the CIS region will also visit Chhatrapati Sambhajnagar on 16th-17th June 2026 to explore business opportunities



SCAN for Product Profile



Who Should Attend: Maharashtra based MSMEs having IEC (Import Export code) and Udyam Registration certificates.

For further details please feel free to contact:
Mr. Mukesh Santani, msantani@eepicindia.net, +91-9820752827
Mr. Anil Singh Rawat, arawat@eepicindia.net, +91-9820886788

SCAN HERE TO REGISTER



दिव्य
मराठी

बायर-सेलर मीट • राज्यातील २२० उद्योजक, २७ आंतरराष्ट्रीय खरेदीदारांनी घेतला सहभाग
संभाजीनगरात लघुउद्योजकांचे ३० कोटी रुपयांचे २० करार

अॅनालिसिस

Date: 18th June 2026



शब्दांना सत्याची धार प्रहार

उद्योग विस्तार व निर्यात वाढीच्या संधीचा नाशिकच्या उद्योजकांनी लाभ घ्यावा

◆ नाशिक (प्रतिनिधी):

नाशिकतील उद्योजकांसाठी उद्योग विस्तार आणि उत्पादन निर्यातीच्या मोठ्या संधी उपलब्ध असून, उद्योजकांनी त्याचा जास्तीत जास्त लाभ घ्यावा, असे आवाहन जिल्हा उद्योग केंद्राचे महाव्यवस्थापक चेतन पाटील यांनी केले. घातराष्ट्र शासन यासाठी सर्वोदित उद्योजक करून देण्यासाठी, 'इंजीनरी इंडिया' आणि जिल्हा उद्योग केंद्र आयसक ते सर्व सहकार्य करणारा समारंभ आयोजित केला. यावेळी मुख्य अतिथी म्हणून उपस्थित होते.

अॅडव्होकेट डॉ. मंगुकरकर यांनी आयसक (आयएस) व 'इंजीनरी इंडिया' या संस्थांचे परिचय देऊन आयसक 'मनु' व मध्यम उद्योजकांसाठी निर्यातीच्या व्यापार संधी या विषयावरील चर्चासत्र प्रमुख वाचने वाचून

आयमाच्या कार्यशाळेत जिल्हा उद्योग केंद्राचे महाव्यवस्थापक चेतन पाटील यांचे प्रतिपादन



नाशिकमधून याईन, इजिप्तीअरिय, ऊर्जा व इतर क्षेत्रातील निर्यात करून घेण्यासाठी 'इंजीनरी इंडिया' या संस्थेच्या मदतीने 'आयमा' संस्थेच्या प्रयत्नांशी आहे, नवीन उद्योजकांनी या संधीचा उपयोग करून आपला व्यवसाय अंतरराष्ट्रीय स्तरावर न्यावा.

- राजेंद्र पानसरे, अध्यक्ष, 'आयमा'

निर्यातवाढीसाठी सतत राहण्याचे महत्त्व अधोरेखित केले. 'ज्या देशाला आपल्या उत्पादनाची गरज आहे, तिथेच निर्यातीसाठी प्रयत्न करावेत आणि उज्याचा सल्ला घ्यावा.

- ज्ञानेश्वर गोपाळे (चेअरमन, वीओसीपी)

चित्र राखे, एक्स्पॉट इन्टरनॅशनल कन्व्हेन्स मॅनेजर अनिल इंगळे, 'इंजीनरी इंडिया'चे निर्यात संचालक सी. एच. नदीम, 'आयमा'चे अध्यक्ष राजेंद्र पानसरे, वीओसीपी चेअरमन ज्ञानेश्वर गोपाळे, आयसीपी लॉसल युव, एक्स्पॉट कमिटी चेअरमन रवींद्र माहोदयकर, इन्टर कोऑर्डिनेटर जयदीप पाटील, केएलएससीचे निर्यात संचालक, वीओसीपीचे सी. एच. मिंग आणि मान्यवर उपस्थित होते. या कार्यशाळेत उद्योजकांनी विचारलेल्या विविध संधींचे निर्यात चेतन पाटील यांनी केले. कार्यशाळा 'आयमा'चे मार्गदर्शक संचालक महाजन, खनिजदार अभिनव कोट्ये यांच्यासह कार्यक्रमाची सुरुवात आणि ब्रीफिंगमधील उद्योजक मोठ्या संख्येने उपस्थित होते.

LOKMAT TIMES

Workshop today in preparation for upcoming council

Chhatrapati Sambhajinagar: Maharashtra small industries development corporation (MSSIDC) is organising a Producer-Seller Council on June 16 and 17. As part of the preparatory groundwork, a one-day workshop has been scheduled for Thursday, May 14, at the CMIA Conference Hall on the theme of export business opportunities for micro and small industries.

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उद्योगविस्तार, निर्यात वाढीचा उद्योजकांनी लाभ उचलावा

आयमाच्या कार्यशाळेत चेतन पाटील यांचे प्रतिपादन

◆ नाशिक : नाशिकतील उद्योजकांसाठी उद्योग विस्तार तसेच उत्पादन निर्यात करण्याच्या मोठ्या संधी असून, उद्योजकांनी त्याचा लाभ घ्यावा हा उद्योग केंद्राच्या यासाठी सर्वोदित उद्योजक करून देण्यासाठी, 'इंजीनरी इंडिया' आणि जिल्हा उद्योग केंद्र आयसक ते सर्व सहकार्य करणारा समारंभ आयोजित केला. यावेळी मुख्य अतिथी म्हणून उपस्थित होते.

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चेअरमन म्हणून उपस्थित होते. या कार्यशाळेत उद्योजकांनी विचारलेल्या विविध संधींचे निर्यात चेतन पाटील यांनी केले. कार्यशाळा 'आयमा'चे मार्गदर्शक संचालक महाजन, खनिजदार अभिनव कोट्ये यांच्यासह कार्यक्रमाची सुरुवात आणि ब्रीफिंगमधील उद्योजक मोठ्या संख्येने उपस्थित होते.

वाढीसाठी घातराष्ट्र शासन यासाठी सर्वोदित उद्योजक करून देण्यासाठी, 'इंजीनरी इंडिया' आणि जिल्हा उद्योग केंद्र आयसक ते सर्व सहकार्य करणारा समारंभ आयोजित केला. यावेळी मुख्य अतिथी म्हणून उपस्थित होते.

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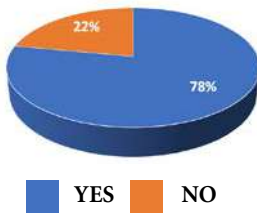
खनिजदार अभिनव कोट्ये, मंगुकरकर यांनी आयसक (आयएस) व 'इंजीनरी इंडिया' या संस्थांचे परिचय देऊन आयसक 'मनु' व मध्यम उद्योजकांसाठी निर्यातीच्या व्यापार संधी या विषयावरील चर्चासत्र प्रमुख वाचने वाचून

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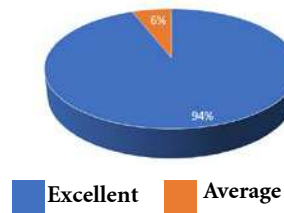


Seller Feedback Analysis

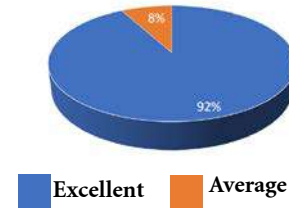
Participating for the first time in an EEPC India event



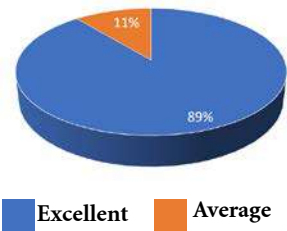
Quality of business visitors



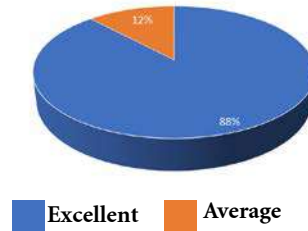
Impressions about business done by exhibitors



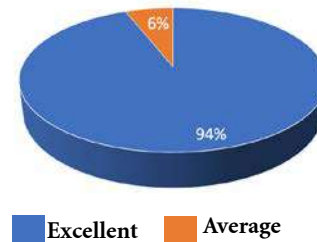
Identified / appointed any agent / distributor during the event



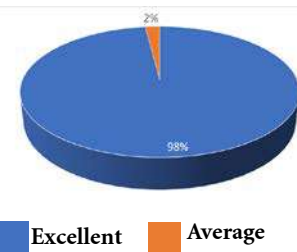
Buyers / delegates turnout



Quality of buyers/delegates



Other arrangements made by EEPC India



Design and planning of the exhibition



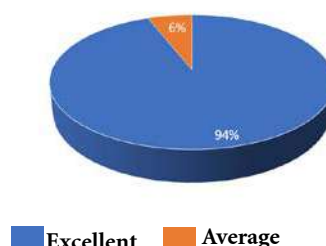
Venue



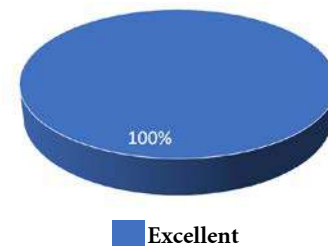
Product category



Publicity, Stand Design & Publications

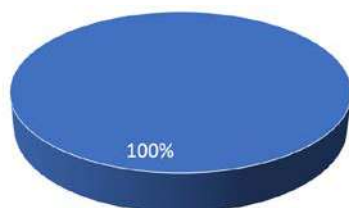


Seminars/workshops





Liaison with consulate



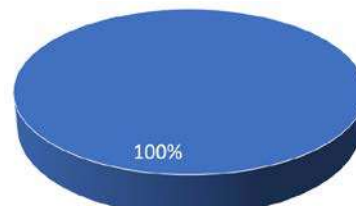
■ Excellent

Liaison with the host government



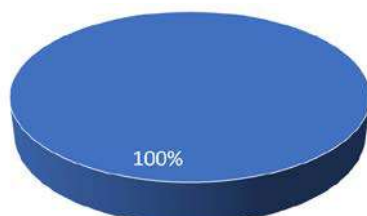
■ Excellent

Clearing & forwarding formalities



■ Excellent

Security arrangements



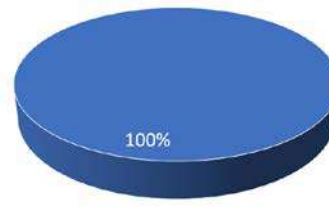
■ Excellent

B2B matchmaking



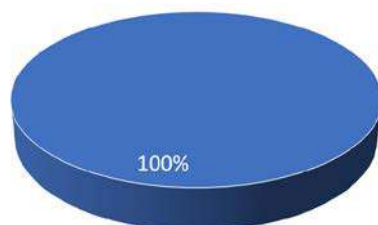
■ Excellent

Information dissemination



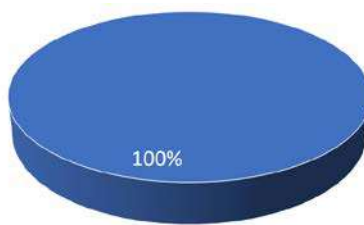
■ Excellent

Awareness of EEPC India's events and activities



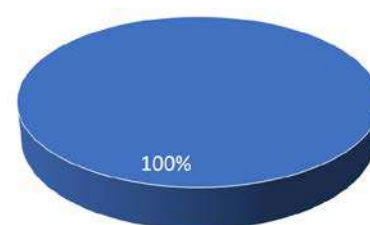
■ Excellent

Subscription to EEPC India's magazine - Indian Engineering Exports



■ Excellent

Willing to participate in EEPC India events in the future



■ YES



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