



India Pavilion at Nepal Medical Show & Healthcare Supply Chain Show 2023

2 - 4 March 2023, Kathmandu, Nepal

Participate through EEPC India and enjoy substantial savings!



Nepal Medical Show & Healthcare Supply Chain Show 2023 - Rebounding back Stronger!

After the successful post pandemic edition in 2022, EEPC India Brings to you the 3rd edition of HEALTHCARE SUPPLY CHAIN SHOW 2023 along with 6th edition of Nepal Medical show. Nepal Medical Show 2023 - is a pioneer platform for the manufacturers and exporters who are interested to explore, showcase, establish and expand to new or existing market in Nepal. The largest event of its kind, Nepal Medical Show – brings together healthcare leaders from a variety of disciplines to collaborate, learn and grow.

Nepal is a very important trade partner for our industry as most of the Medicals, Hospitals & Labs infrastructure supplies are exported from India. With more than 500 medical institutions, the demand for healthcare supply & infrastructure is ever-growing. **Healthcare Supply Chain Show (HSCS)** concurrent with Nepal Medical Show from 2-4 March 2023 in Kathmandu will give a huge boost to this growing sector of Indian Economy and provide a platform to the Medical devices and Healthcare Supplies Manufacturers to showcase their products and technology to the Indian and International Business Visitors from the Healthcare sector. Nepal's medical sector is primarily import based.

Highlights of Nepal Medical Show in 2022:

- 6500 Trade Visitors
- Over 240 Exhibitors
- 800 Health Care Institutions



Healthcare Supply Chain Show aims to link medicines, equipment's, infrastructure, suppliers, vendors and hospitals for efficient and effective utilization of resources at various associated segments. In order to fulfill needs of the entire healthcare sector an event is conceived giving one stop solutions to meet all requirements of the healthcare sector from **Medical devices to infrastructural requirements**. Based on the industry feedback & recommendations, EEPC India has come forward to expand the diaspora of this show and cover the whole of the industry.

Objectives

- 1) To globally promote and showcase Hospital Equipment & Supplies, Laboratory Equipments, Medical Clothing, Waste Management Plants and Equipments from India
- 2) To foster direct interaction between Indian manufacturers/ suppliers with buyers/ importers, from participating countries.
- 3) To provide a direct opportunity to our manufacturers/ exporters, to sell their products and also get a clear understanding of the exact requirement of the potential buyers
- 4) To create an interactive and effective platform to strengthen bilateral ties and further reinforce the image of "Brand India"

Economic Scenario of Nepal

Nepal is an important export destination for Indian engineering industry. The country's economy which is heavily dependent on tourism for revenue earning was severely impacted during the COVID 19 pandemic. As per the World Bank, despite this slowdown, a decisive vaccine roll-out and the reopening of borders have supported the economy's recovery, with growth estimated to have accelerated to 5.8 percent in FY22. This was also driven by strong growth in domestic demand for both consumption and investment.

India & Nepal: Bilateral Engineering Trade

	2020-21	2021-22	Growth (%)
India's exports to Nepal	2398.21	3388.41	41.3%
India's imports from Nepal	24.75	34.26	38.4%
India's total trade	2423.37	3422.67	41.2%
India's trade balance	2373.87	3354.15	

Source: DGCI&S

Opportunity for Indian Engineering Industry

Nepal has a gradually expanding medical devices market which is highly based on imports. India is already a significant supplier of medical devices to Nepal with a share of around 22% in Nepal's import basket and is second only to China in terms of rank. In recent years, Nepal has added a number of hospitals with modern medical facilities. These hospitals are continuously upgrading their testing and treatment facilities creating more opportunities for medical equipment export. In this background the Nepal Medical Show is expected to offer more opportunities for Indian medical devices exporters in Nepal.

Product Profile

Nepal Medical Show 2023

Disposable products
Cardiology Equipments
Infant and baby care
Dental Equipments & Implants
Diagnostics Products
E.N.T Instruments
Electro Medical Instruments
Medical Disposable Products
Medical Gas Pipe Line
Modular OTs and OT Equipments
Neonatal Devices
Endoscopy
General Surgical Products
Gynecological Products
Ophthalmic Instruments
Orthopedic Implants
Pathological Instruments
Physiotherapy Equipments
Rehabilitation Products and aids
Suction Units
Surgical Disposable
Surgical Medical Rubber Goods and many more
Anesthesia products
Surgical mask/face mask
Gas masks
Protective spectacles and goggles
Plastic face shields
COVID-19 Test kits
Disinfectants and sterilization products
Medical Consumables
Gloves
Protective garments
Safety footwear
Head Cover
Disposable hair nets
Oxygen Therapy equipment and pulse oximeters
Operating Tables & Shadow Lights
X-Ray Instruments
ICU/CCU Equipments
Laparoscopy
Operation Theater Equipments

Healthcare Supply Chain Show 2023

Building management systems
CCTV, protection and security systems
Salon & Spa equipment, Furniture, accessories & furnishing
Cosmetology & Aesthetics Machines
Machinery and equipment manufactures of AYUSH products
Dry wall, ceilings, gypsum plasters systems & materials
Clean-room systems
Hospital furniture & interiors
Hospital management groups
Signages
Laundry equipment
Paints, coatings and varnishes
Patient communications & healthcare technology
Hospital Furniture and Fixtures
Hospital Garments
Doors & windows, glass & facades
Electricals, wires & cables
Elevators & escalators
Energy supply, distribution & management suppliers
Equipment & machinery
Flooring, roofing & cladding
Healthcare consultants & architects
Healthcare insurance
Healthcare technology
Hospital facility management
Lights & illuminations, HVAC
Medical gas pipe systems, tubes, plumbing and fittings
Modular OT infrastructure
Offsite construction solutions
Storage solutions
Waste management and water treatment systems
Accreditation Agencies
Air conditioning & refrigeration
Ambulance
Laboratory Equipments
Bio Medical Instruments
Blood Bank Equipments
Lab equipment
COVID-19 Diagnostic Test instruments and apparatus



Participation Charges

Booth size: 9 sqm.

- One side open (built-up booth):
INR. 6000 per Sqm.
- 10% extra for two sides open booth
(subject to availability)

Note:

1. EEPC India reserves the right to reject an application for participation without assigning any reason.
2. No subletting or sharing of space/ booth is permitted.

For Freight related queries & assistance, please contact
Ms. Palak Singh @ 9871025115

Venue

Bhrikuti Mandap,
Kathmandu, Nepal

Date

2 - 4 March 2023

Re-imbusement of Airfare

Up to Rs. 75,000 may be reimbursed to eligible participants in terms of the MAI guidelines. However, this shall be subject to receiving of specific Govt. approval for such assistance for events of 2022-23. The T&C must be abided by for eligibility towards such re-imbusement. For detailed guidelines please click the following link:

Guidelines for Reimbursement of Airfare



Note: EEPC INDIA can only recommend for issuance of VISA to the extent that the concerned person is a participant at the subject exhibition and that the person in question has been certified by the participating organisation to be their representative. The Foreign Embassy / Consulate where the applicant submits the VISA application is expected to follow their usual procedural checks before granting the VISA in question and EEPC INDIA shall not be responsible in any manner whatsoever for non-issuance of VISA by the concerned authorities. This would mean that the prospective participant will be fully liable for the total charges payable to EEPC INDIA even if they do not obtain the VISA for any reason whatsoever.

Mode of payment

- Please pay online through the following Payment Gateway :
PayU OR
- Pay through RTGS/NEFT in INR as per the following details :
Name of the Bank : HDFC BANK LTD
Branch : Central Plaza
Address of Bank : 2/6, Sarat Bose Road,
Kolkata 700 020
Account Number : 00142090000452
Account Name : EEPC INDIA
NEFT Code : HDFC0000014
OR
- Demand draft favouring "EEPC INDIA" along with the duly filled-up Application Form

Note: In case of not receiving a minimum number of participants, EEPC India may decide not to participate in the show.

Booth display

Participation charges for a 9 sqm. booth includes the following services:

- Octonorm Walls
- One Table
- Two Chairs
- One Socket (5 Amp)
- Three spot lights
- Carpet
- Fascia Name
- One Waste paper bin

Submission of application

Interested members are requested to fill in the Online Application Form latest by **6 February, 2023** at the following link:

[Click For Application Form](#)



Please go through the "**Mode of Payment**" section of this Circular for payment details.

Selection criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.

Benefit to the member-exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. The rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities.

Cancellation of participation

Please note that no request for cancellation and/ or refund including of advances, if any and/ or adjustment thereof shall be accepted for any reason whatsoever. Once the application form and/ or advance/ part payments are accepted by EEPC India the participant remains liable to pay in entirety the amounts due from them on account of the event. In case members are not able to travel due to travel restrictions/advisory by Government of India or Nepal then the amount paid will be adjusted toward the participation in the next edition.

Force Majeure

If a Force Majeure Event like war, act of God, natural calamities, governmental directives, civil commotion, epidemic, pandemic, etc. or alike events occurs inasmuch as that the fair authorities/ organizers consider that it is illegal, impossible, inadvisable or impracticable for the physical, onsite and in-person (i.e. 'live') elements of the Event to be staged, then in such situation and/ or circumstances the decision of the fair authorities shall be final and binding upon EEPC India and all its co-exhibitors/ participants. In such situation and/ or circumstances, if the fair authorities, organizers or the vendors appointed for providing diverse services related to the Event in question does not refund the monies paid by EEPC India and/ or does not otherwise absolve EEPC India from its contractual obligations then in such case the Co-exhibitors / participants remain liable to pay to EEPC India the contracted participation charge in full and shall not receive any refund from EEPC India of the amounts paid by the co-exhibitors/ participants. Further, if the fair authorities, organizers or the vendors, so appointed for the Event binds or rolls over EEPC India's participation in the future editions of the same Event in question, then automatically the participation of the co-exhibitor/ participant shall also be carried forward to such future editions of the Event and the amounts paid by them shall be given a credit for the successive edition. However, if there is any increment in the participation fees fixed by the fair authorities, organizers or in any other charges, budgets, etc. then such increased amount has to be paid by the co-exhibitor/ participant without any demur based on the space and booth booked by the co-exhibitor/ participant. In any event, a co-exhibitor/ participant cannot decrease the space or the booth size booked by them for the originally scheduled Event.

Note: Regarding goods taken out of India for exhibition or on consignment basis for export promotion, participants may refer to Circular No. 108/27/2019-GST dated 18.07.2019 of the Central Board of Indirect Taxes and Customs (CBIC) which is the statute in the matter.

[Contact details](#)



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