



India Pavilion at Metalloobrabotka 2023

22 - 26 May 2023
Moscow, Russia

Participate through EEPC India and enjoy substantial savings!

About the Exhibition

Metalloobrabotka is the largest in Eastern Europe and the CIS trade show of global machine tool industry and state-of-the-art metalworking technology. It brings together leading manufacturers, suppliers and dealers from around the world since 1984. Today, Metalloobrabotka ranks in the world's top ten leading machine tool trade shows in this part of the world.

The development of the Russian industry and the buildup of industrial strength are important factors in the growth of the Russian economy. The machine tool industry serves as a guarantor of the country's security in many areas, ensuring its technological independence and export potential. Metalloobrabotka has long established itself as a unique networking platform for the industry professionals, authorities, heads of companies, equipment developers and scientists, where one can get a comprehensive overview of state and prospects of the modern machine tool industry. The exhibition creates the most favorable opportunities for finding effective import substitution solutions, as well as for launching new projects using more advanced strategies of technological development.

Professional visitors represent machine building, defense industry, aviation and aerospace sectors, heavy machine building, rolling stock manufacturing, oil and gas engineering, shipbuilding, metallurgy, power plant engineering, industrial robotics and automation.

Why Metalloobrabotka is so important

- All global trends and major manufacturers are present under one roof
- Market trends are identified here by discussions of vital issues with key government officials and top executives
- Year after year Metalloobrabotka promotes business development and helps generate new sales leads
- Unique target audience

Show Summary of Previous Expo



36,259
Visitors



604
Exhibiting
companies



20
Participating
Countries



24,881 Sqm.
Exhibition
area

Visitors' profile

- 59% of visitors search for new business partners
- 37% of exhibitors search for suppliers
- 41% of visitors plan to make purchases from exhibitors as a result to their visit to the show.

Economic Scenario

Russia is the fourth largest economy of Europe, ninth-largest economy of the world in terms of nominal GDP and sixth-largest by Purchasing Power Parity (PPP). The economic scenario of Russia has changed with its invasion in Ukraine and the subsequent restrictions imposed on the nation by several developed economies especially in energy and financial sectors. However, the situation did not turn up as worse as was initially apprehended. The economy shrank in 2022 but not at double digit. Inflation is one of the key concerns at present and is expected to soar up in 2023. According to independent analysis of World Bank, International Monetary Fund (IMF) and Organisation for Economic Cooperation and Development (OECD), Russia's GDP in 2022 is expected to drop by at least 3.4% in the best-case scenario and by up to 4.5% in the worst-case scenario.

Bilateral engineering trade between India and Russia

Russia is the topmost destination for India's engineering exports in the CIS region. India's engineering exports to Russia reached its all-time high at USD 740.9 million in 2019-20 but then declined by 9.2 percent to USD 672.8 million in 2020-21 due to slump in global economic activities following the lockdowns imposed by all nations to combat the rapid spread of COVID-19. In 2021-22, engineering exports to Russia from India once again reached its record high at USD 914.6 million as the global economy opened up gradually and the impact of COVID-led Pandemic started waning off. India's major engineering product groups exported to Russia include Iron and Steel, Auto components/parts, Construction machinery, Industrial machinery, and Electric machinery and equipment among others.

The product profile of Metalloobrabotka show is broadly comprised of Machine tools and Metal products. India's exports of Machine tools to Russia was USD 8 million in 2020-21 but that saw a 48 percent jump to USD around 12 million in 2021-22. In the Metalworking segment, India's exports to Russia was recorded at USD 50 million in 2020-21 that surged to USD 57.6 million in 2021-22. Products of Iron and Steel led the exports from this segment to Russia with a share of over 80 percent followed by Copper products.

Opportunity for Indian Engineering Industry

Engineering industry is traditionally a source of economic innovations in Russia. Major engineering segments in Russia include Trucks and cars, airplanes, Power systems, Machine tools, and Industrial machinery. Although, the current unfavorable economic scenario driven by the Pandemic and afterwards by the war have affected the progress of engineering industry in Russia, the government has been at its best to ensure continuous progress of this sector as one of the vital sectors for its overall economic growth. As machine tools and industrial machinery are two of the major sectors in Russian engineering industry, there is a lot of scope for Indian exporters to capture a good share of the market therein and Metalloobrabotka will surely be a desired platform for that.

Product Profile:

- Metal Cutting Machinery
- Metal Forming Machinery
- Metal Cutting Tools
- Foundry Equipment
- Surface treatment and coating equipment, tools, materials and technologies

- Inspection and measuring equipment, tools and devices
- Additive manufacturing, Industrial 3D printing
- Welding & related technologies
- Machining materials
- Surface treatment equipment
- Components, Tooling, Hardware

Venue

Pavilion No.1-4, 7, 8, Pavilion Forum, open area, Expocentre Fairgrounds, Moscow, Russia

Date

22 - 26 May 2023

Note:

1. The above rate is subject to receiving of Government sanction for the event for organizing an India Pavilion. In the unlikely event of not receiving Government sanction, additional amount shall be required to be paid by the participants.
2. EEPC India reserves the right to reject an application for participation without assigning any reason.
3. In case of not receiving a minimum number of participants, EEPC India may decide not to participate in the show.
4. No subletting or sharing of space/ booth is permitted.

Participation Charges

- **Booth size: 9 sqm**
One side open (built-up booth):
INR 40,000 per sqm.
- 10% extra for two sides open booth (subject to availability)

COVID-19 Protocol & Travel Advisory

All foreign travelers arriving in Russia are required to present a certificate for a negative PCR test result taken within 48 hours of the time of their arrival. The certificate needs to be in English or Russian.

Passengers arriving by air may be temperature-checked and/or randomly selected for additional PCR testing on arrival. No prior arrangements are required.

There are currently no quarantine requirements being enforced.

Source: Organisers of Metalloobrabotka, Russia, Moscow

Re-imbursement of Airfare

Up to Rs. 75,000 may be reimbursed to eligible participants in terms of the MAI guidelines. However, this shall be subject to receiving of specific Govt. approval for such assistance for events of 2023-24. The T&C must be abided by for eligibility towards such re-imbursement. For detailed guidelines please click the following link:

[Guidelines for Reimbursement of Airfare](#)



Note: EEPC INDIA can only recommend for issuance of VISA to the extent that the concerned person is a participant at the subject exhibition and that the person in question has been certified by the participating organisation to be their representative. The Foreign Embassy/ Consulate where the applicant submits the VISA application is expected to follow their usual procedural checks before granting the VISA in question and EEPC INDIA shall not be responsible in any manner whatsoever for non-issuance of VISA by the concerned authorities. This would mean that the prospective participant will be fully liable for the total charges payable to EEPC INDIA even if they do not obtain the VISA for any reason whatsoever.

Submission of application

Interested members are requested to fill in the online Application Form latest by **27 February 2023** at the following link:

[Click For Application Form](#)



Please go through the "**Mode of Payment**" section of this Circular for payment details.

Selection criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.

Benefit to the member-exporters

EEPC India is proposing to organise this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. The rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities and is in anticipation of receiving the government approval.

Cancellation of participation

Please note that no request for cancellation and / or refund including of advances, if any and/ or adjustment thereof shall be accepted for any reason whatsoever. Once the application form and/ or advance / part payments are accepted by EEPC India the participant remains liable to pay in entirety the amounts due from them on account of the event. In case members are not able to travel due to travel restrictions/advisory by Government of India or Russia then the amount paid will be adjusted toward the participation in the next edition.

Force Majeure

If a Force Majeure Event like war, act of God, natural calamities, governmental directives, civil commotion, epidemic, pandemic, etc. or alike events occurs inasmuch as that the fair authorities/ organizers consider that it is illegal, impossible, inadvisable or impracticable for the physical, onsite and in-person (i.e. 'live') elements of the Event to be staged, then in such situation and/ or circumstances the decision of the fair authorities shall be final and binding upon EEPC India and all its co-exhibitors/ participants. In such situation and/ or circumstances, if the fair authorities, organizers or the vendors appointed for providing diverse services related to the Event in question does not refund the monies paid by EEPC India and/ or does not otherwise absolve EEPC India from its contractual obligations then in such case the Co-exhibitors / participants remain liable to pay to EEPC India the contracted participation charge in full and shall not receive any refund from EEPC India of the amounts paid by the co-exhibitors/ participants. Further, if the fair authorities, organizers or the vendors, so appointed for the Event binds or rolls over EEPC India's participation in the future editions of the same Event in question, then automatically the participation of the co-exhibitor/ participant shall also be carried forward to such future editions of the Event and the amounts paid by them shall be given a credit for the successive edition. However, if there is any increment in the participation fees fixed by the fair authorities, organizers or in any other charges, budgets, etc. then such increased amount has to be paid by the co-exhibitor/ participant without any demur based on the space and booth booked by the co-exhibitor/ participant. In any event, a co-exhibitor/ participant cannot decrease the space or the booth size booked by them for the originally scheduled Event.

Note: Regarding goods taken out of India for exhibition or on consignment basis for export promotion, participants may refer to Circular No. 108/27/2019-GST dated 18.07.2019 of the Central Board of Indirect Taxes and Customs (CBIC) which is the statute in the matter.

Mode of payment

- Please pay online through the following Payment Gateway :
PayU OR
- Pay through RTGS/NEFT in INR as per the following details :
Name of the Bank : HDFC BANK LTD
Branch : Central Plaza
Address of Bank : 2/6, Sarat Bose Road,
Kolkata 700 020
Account Number : 00142090000452
Account Name : EEPC INDIA
NEFT Code : HDFC0000014
OR
- UPI ID: eeplindiaacpromotion.76041638@hdfcbank
OR
- Demand draft favouring "EEPC INDIA" along with the duly filled-up Application Form

Booth display:

Participation charges includes the following services:

- One Round Table
- One information counter
- 3 chairs
- 3 spotlights
- 1 electric socket
- 1 waste bin
- Carpeted Floor
- Clothes rack
- Fascia

[Contact details](#)



www.eepcindia.org

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