





30 November – 3 December 2022 Jakarta, Indonesia

Participate through EEPC India and enjoy substantial savings!

### **About the Exhibition**

Manufacturing Indonesia 2022 – the 31st International Manufacturing, Machinery, Equipment and Services exhibition! This is one of the largest international manufacturing exhibitions providing a professional business platform for Indonesia's manufacturing industry. This will provide a professional business platform for local industry as much as for internationally active manufacturing companies.

Concurrent Events: Machine Tool Indonesia, Subcon Indonesia, Industrial Automation & Logistics Indonesia, Tools & Hardware Indonesia

The exhibitions have become the most trustable and largest manufacturing trade show for machinery, supplies, and equipment exhibitions in Indonesia – all under one roof!

The most cost-effective way to increase your business in South East Asia's biggest manufacturing market.

Highlights of 2019 edition



35,485 Visitors



1542
Exhibiting companies



39 Exhibiting countries



**22**International
Group Pavilions

## **Economic scenario of Indonesia**

Indonesia is the largest economy of the South East Asian region with a GDP of USD 1.1 trillion in 2019. With a population of around 270 million people. Indonesia offers a vast market with significant economic potential. The economy is characterised by strong social stability, improving domestic demand and a steadily increasing foreign reserve. The country located in South East Asia between the Indian and the Pacific Oceans has a very strategic location at one of the world's major maritime trade routes. Additionally it also has abundant natural resources which offer significant economic potential to the country.

While the economy went through a crisis in 2020 on account of the pandemic, the economy quickly rebounded in 2021 offering an output higher than pre-pandemic levels. As per the Asian Development Bank, the economy is expected to grow by 5% in 2022 and 5.23% in 2023.

### **India-Indonesia Relations**

India and Indonesia have historically shared a warm diplomatic relationship. It has emerged as the second largest trading partner for India in the ASEAN region. Indonesia is an important component of India's Act East Policy. Indonesia is also India's second largest trade partner in the ASEAN region. The current economic relationship between India and ASEAN countries presents a multitude of industrial, commercial, and investment opportunities. The two countries have a total bilateral trade of around USD 26.17billion in 2021-22.

# **Engineering trade with Indonesia**

Indonesia features among the top 25 major export destinations for Indian engineering exports. During 2021-22, India's total engineering exports to Indonesia was at USD 2.12 billion while India's engineering imports from Indonesia during the same period was USD 2.22 billion indicating a nominal trade deficit for engineering sector.

In case of industrial machinery which is the focus sector of Manufacturing Indonesia 2022, India's exports to Indonesia in 2021-22 was USD 366.46 million where as import was only USD 222.54 million.

# Opportunity for Indian Industrial machinery sector

The manufacturing sector is a very important component of Indonesian economy. According to data from the Indonesian government manufacturing sector contributed the largest to the national GDP in the second quarter of 2021, amounting to 17.34%. This is despite the hardships faced due to the COVID 19 pandemic. It is expected that the sector is set to become the driver of Indonesia's economy in the coming days. Despite these achievements though, Indonesia is largely dependent on imported capital goods and machinery to support their manufacturing industry.

Hence there is significant scope for Indian companies especially in the capital goods and machinery sector to expand their presence in the Indonesian market and exhibitions such as Manufacturing Indonesia 2022 can facilitate this to a great extent.



### **Product Profile**

- Machine Tools
- Parts, Components, Accessories
- Metrology & Quality Assurance
- Drives & Controls
- Precision Tools

- Air Power
- Fluid Power and Systems
- Factory and Asset Management
- Services
- Manufacturing and Process Automation

### Venue

Jakarta International Expo (JIEXPO), Kemayoran, Indonesia

## Date

30 November - 3 December 2022

# **Participation Charges**

Booth size: 9 sqm

- One side open (built-up booth):
   INR 24,000 per Sqm.
- 10% extra for two sides open booth (subject to availability)
- Hotel Stay for 4 nights for one person per participating organization will be complimentary.

#### Note:

EEPC India reserves the right to reject an application for participation without assigning any reason.

# **COVID-19 Protocol & Travel Advisory**

Click the following links:

## **COVID-19 Protocol**



Travel to Indonesia



**Exhibitor Guide** 



In a post-COVID-19 environment, all Pamerindo Indonesia events will continue to prioritise the health and safety of colleagues and customers, and in the first instance. It will be run in accordance with official government and local authority guidance, as well as any venue or location-specific regulations.

## Re-imbursement of Airfare

Up to Rs. 75,000 may be reimbursed to eligible participants in terms of the MAI guidelines. However, this shall be subject to receiving of specific Govt. approval for such assistance for events of 2022-23. The T&C must be abided by for eligibility towards such re-imbursement. For detailed guidelines please click the following link:

Guidelines for Reimbursement of Airfare



Note: EEPC INDIA can only recommend for issuance of VISA to the extent that the concerned person is a participant at the subject exhibition and that the person in question has been certified by the participating organisation to be their representative. The Foreign Embassy / Consulate where the applicant submits the VISA application is expected to follow their usual procedural checks before granting the VISA in question and EEPC INDIA shall not be responsible in any manner whatsoever for non-issuance of VISA by the concerned authorities. This would mean that the prospective participant will be fully liable for the total charges payable to EEPC INDIA even if they do not obtain the VISA for any reason whatsoever.

# **Mode of payment**

Please pay online through the following Payment Gateway :

#### PayU OR

Pay through RTGS/NEFT in INR as per the following details:

Name of the Bank : HDFC BANK LTD Branch : Central Plaza

Address of Bank: 2/6, Sarat Bose Road, Kolkata 700 020

Account Number: 00142090000452 Account Name: EEPC INDIA NEFT Code: HDFC0000014

#### OR

 Demand draft favouring "EEPC INDIA" along with the duly filled-up Application Form

Note: In case of not receiving a minimum number of participants, EEPC India may decide not to participate in the show.

# **Booth display:**

Participation charges for a 9 sqm. booth includes the following services:

- Fascia Name
- One Reception Counter
- One Round Table
- Three Chairs
- One Bar stool
- Three Wooden Shelves
- One Power Socket
- Carpet
- One Trash Bin

Members will be informed of the final details of booth display in due course.

# Submission of application

Interested members are requested to fill in the online Application Form latest by **29 September 2022** at the following link:





Please go through the "Mode of Payment" section of this Circular for payment details.

## Selection criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.

# Benefit to the member - exporter

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. The rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities.

# **Cancellation of participation**

Please note that no request for cancellation and / or refund including of advances, if any and/ or adjustment thereof shall be accepted for any reason whatsoever. Once the application form and/ or advance / part payments are accepted by EEPC India the participant remains liable to pay in entirety the amounts due from them on account of the event. In case members are not able to travel due to travel restrictions/advisory by Government of India or Indonesia then the amount paid will be adjusted toward the participation in the next edition.



# Force Majeure

If a Force Majeure Event like war, act of God, natural calamities, governmental directives, civil commotion, epidemic, pandemic, etc. or alike events occurs inasmuch as that the fair authorities/ organizers consider that it is illegal, impossible, inadvisable or impracticable for the physical, onsite and in-person (i.e. 'live') elements of the Event to be staged, then in such situation and/ or circumstances the decision of the fair authorities shall be final and binding upon EEPC India and all its co-exhibitors/ participants. In such situation and/ or circumstances, if the fair authorities, organizers or the vendors appointed for providing diverse services related to the Event in question does not refund the monies paid by EEPC India and/ or does not otherwise absolve EEPC India from its contractual obligations then in such case the Co-exhibitors / participants remain liable to pay to EEPC India the contracted participation charge in full and shall not receive any refund from EEPC India of the amounts paid by the co-exhibitors/ participants. Further, if the fair authorities, organizers or the vendors, so appointed for the Event binds or rolls over EEPC India's participation in the future editions of the same Event in question, then automatically the participation of the co-exhibitor/ participant shall also be carried forward to such future editions of the Event and the amounts paid by them shall be given a credit for the successive edition. However, if there is any increment in the participation fees fixed by the fair authorities, organizers or in any other charges, budgets, etc. then such increased amount has to be paid by the co-exhibitor/ participant without any demur based on the space and booth booked by the co-exhibitor/ participant. In any event, a co-exhibitor/ participant cannot decrease the space or the booth size booked by them for the originally scheduled Event.

Note: Regarding goods taken out of India for exhibition or on consignment basis for export promotion, participants may refer to Circular No. 108/27/2019-GST dated 18.07.2019 of the Central Board of Indirect Taxes and Customs (CBIC) which is the statute in the matter.



